

The Salesforce integration, **as it runs today**

What is wired and proven, what ships by Friday 6
November, and how Salesforce work flows from Monday
on.

[Briefing](#) [Demo runbook](#) [Demo data](#) [Deck as PDF](#)

Three things this meeting settles

30 minutes: 5 context, 10 live demo, 10 plan, 5 process and asks

It is wired

A real sale in the Omniyat AI sandbox invites the Owner, who logs in and reads construction and documents from Salesforce, on a phone, live.

What ships by 6 November

The Omniyat AI owner journey, item by item, with one owner each. Payments, pre-handover and Living follow on 13 November. Five items wait on Salesforce answers and carry no date until they land.

How work flows from now

Every Salesforce question is a Linear decision with an owner and a two-day answer. Nothing merges with the screen done and Salesforce not connected.

We are later than planned. This deck says where, why, and what is different now. It does not promise the full scope on 6 November.

What shipped since 25 October

all on staging, gated releases, nothing hand-deployed

17

API releases, api-v0.3.107 to 0.3.123, the last on 30 October

310

pull requests merged: 155 collections, 72 salesforce, 83 cloud

6

TestFlight builds, RC 38 to RC 43, 27 to 30 October

12 min

per API release through the gate, down from 33

Integration work landed

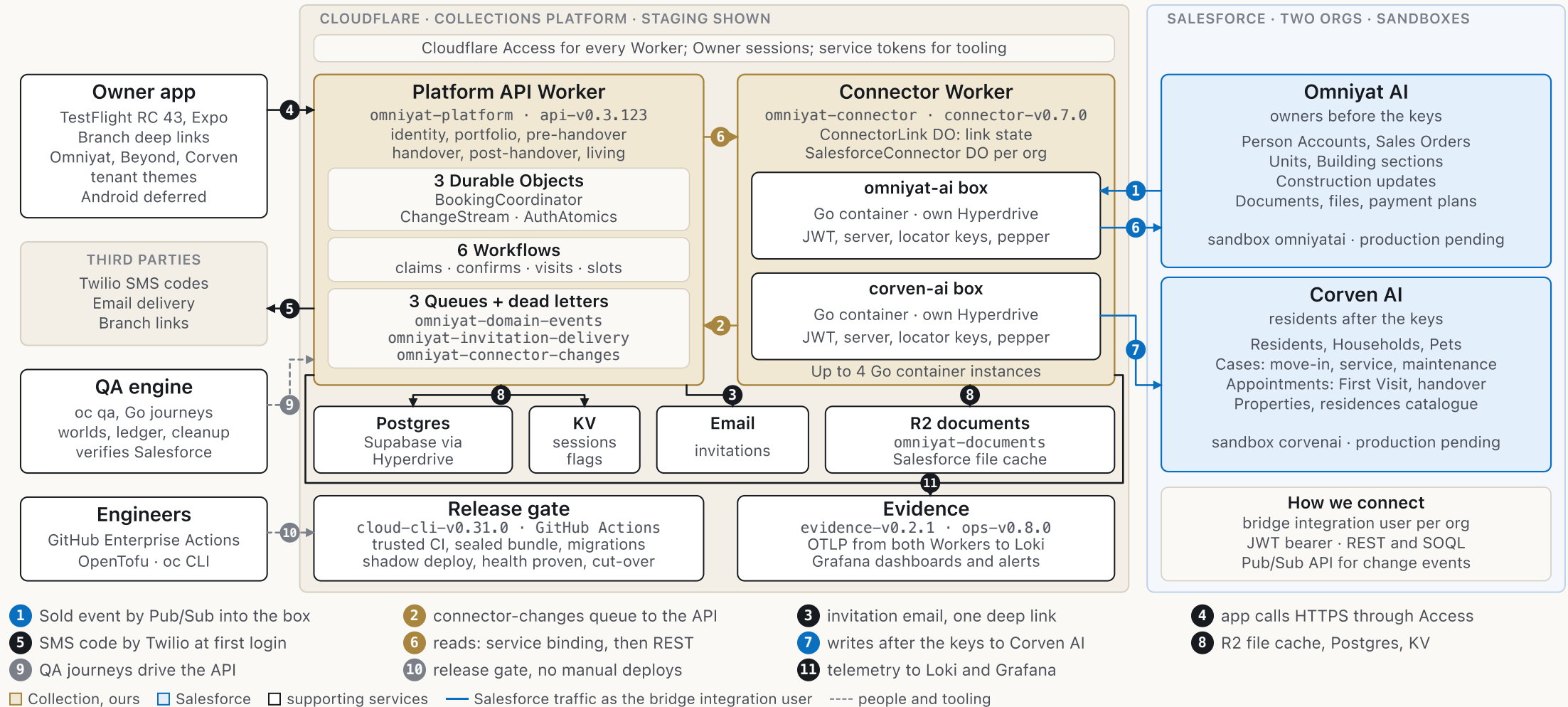
- Owner invitation raised by a Sales Order turning Sold in Omniyat AI, through the connector, with the email and deep link sent by the platform.
- Owner first login verified live against the Account’s mobile, one-time code by SMS.
- Unit catalogue, unit stage, construction updates and Owner documents read from Omniyat AI as the integration user.
- Move-in Case, household invitations and First Visit appointments proven against the Corven AI sandbox by repeatable journeys.
- One connector box per Salesforce org, each with its own credentials, subscriptions and health.

QA position, 30 October

Cycles 1 to 7 executed	about 75%, 26 tests left, 18 blocked
Cycle 8	started
Salesforce end-to-end scenarios	19 prepared for cycle 9: family access, construction, payments, visits, amenities, rescheduling, cancellation
Visual pass against Figma	not started, runs in parallel

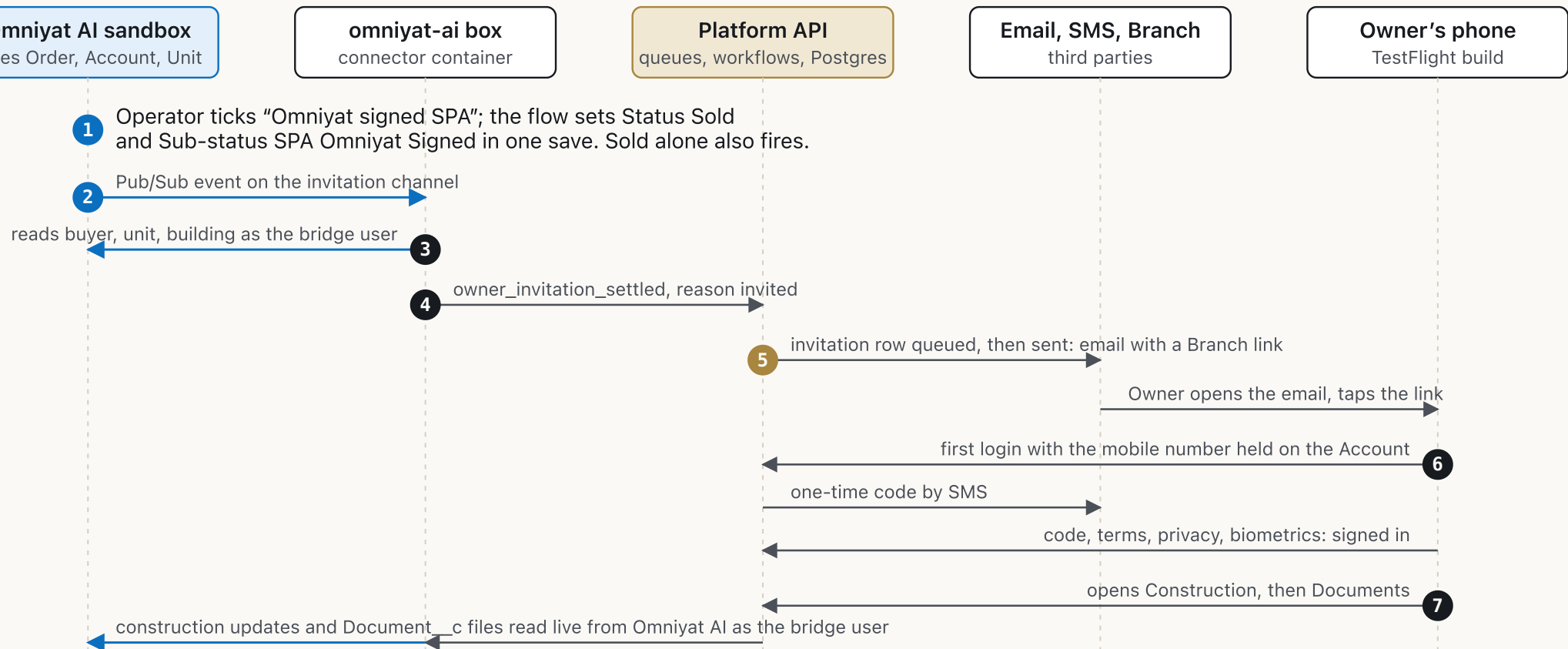
What we have

Staging today; production has the same shape with its own orgs



The path we demo

a sale closes in Salesforce; nobody touches our system until the Owner opens the email



What is live from Salesforce, and what is still ours

the honest ledger; the Phase 2 scope falls straight out of it

Buy Omniyat AI		First login Omniyat AI		Before keys Omniyat AI		Handover Omniyat AI		Move-in Corven AI		Living Corven AI	
Area		Today						Org			
Owner invitation on Sales Order Sold		Connector event, platform sends the email						omniyat-ai		live	
Owner first login		Mobile on the Account, SMS code. Company buyers not yet (A2)						omniyat-ai		live	
Unit stage and readiness		Read through the connector						omniyat-ai		live	
Construction		Updates and milestones live. Photos, percentage and stage are editorial content (B2)						omniyat-ai		live part local	
Owner documents		Document__c and files, cached on first open						omniyat-ai		live	
Payments, instalments, invoices		Seeded rows, no Salesforce read (B3, 13 Nov)						none		local	
First Visit booking		Appointments read and written						corven-ai		live	
Household invitation		Resident__c written, flag on						corven-ai		live	
Move-in application		Submit writes a Move-in Case with pets, vehicle and files						corven-ai		live, proven in sandbox	
Services, maintenance, amenities		About 30 of 50+ service forms mapped field by field (F1, F3)						corven-ai		mapping	

Live demo

driven by the tickets owner; dry run recorded Sunday 18:00 as the fallback; staging frozen from Sunday midday

1. **A Sales Order in the Omniyat AI sandbox**, one step short of Sold, with its buyer and unit. The demo set has eight owners, each with a unit in four towers: under construction, pre-handover, handover, move-in.
2. **Close the sale.** Tick the signed-SPA field; the flow sets Sold.
3. **The connector hears it.** Invitation settled, row queued then sent, inside a minute.
4. **The Owner's inbox** on the demo phone: one email, one link, the app opens on the right screen.
5. **First login.** Mobile number, SMS code, terms, biometrics, Home.
6. **Construction.** Switch between the owner's units across the four stages; open the latest update and milestones, read live.
7. **Documents.** The Owner's files from Salesforce, opened on the phone.
8. **Stop.** Move-in, household and First Visit are shown as journey reports from the Corven sandbox, since they come after handover.

What we will say out loud

- Photos and the construction percentage are still our content. That is B2, due 6 November.
- Payments are seeded. That is B3, due 13 November.
- Company buyers cannot log in yet. That is A2, due 6 November.

If something fails

- Event not settled in two minutes: switch to the recording, continue with the pre-invited buyer.
- Box down at first login: recording.
- Empty document list: sandbox data, recording.

Evidence beyond the demo

repeatable journeys the QA engine runs against staging and the sandboxes

Buy	First login	Before keys	Handover	Move-in	Living
Omniyat AI	Omniyat AI	Omniyat AI	Omniyat AI	Corven AI	Corven AI
Journey	What it proves				Where
identity/first-login	An invited Owner completes first login exactly as the app makes the calls, with the world bound to its sandbox person and unit.				staging + sandbox
living/invite-family	An Owner invites a family member through the API; the member logs in; the Resident__c record exists and matches.				corven-ai sandbox
post-handover/move-in-application	The wizard, the uploads and two submits produce one Move-in Case whose fields and file bytes match the frozen submission.				corven-ai sandbox
pre-handover/first-visit-booking	Confirm, retry and replace a First Visit time against real appointments.				corven-ai sandbox
handover/chauffeur, handover/arrangement	Chauffeur slots; handover confirm and retry.				staging
post-handover/move-in-refusals	Unauthorised, wrong-stage and incomplete requests are refused.				staging

Every journey writes a report and verifies the Salesforce side with the Salesforce CLI, never by trusting our own database. Nineteen manual Salesforce scenarios sit beside them in QA cycle 9.

Why we are late, and what is different now

no blame; each cause has a change already made or asked for today

Cause	Change
No single Salesforce decision owner with reserved time. Questions waited in chat and the build waited on them.	Every question is a Linear decision issue owned by the Salesforce owner. The project lead chases a two-working-day answer. ask 1, 2
Field mapping started late. About 30 of 50+ service forms are compared so far.	Mapping is a dated phase item (F1). Missing Salesforce fields are added before mapping continues.
Staging was unstable on QA weekends.	Release freeze from Sunday midday before any demo or QA weekend. Releases go through the gate: health proven before cut-over, 12 minutes each.
Features merged with the screen done and Salesforce not connected.	From 3 November, collections and salesforce pull requests that touch Salesforce behaviour link a journey report before merge.
The 28 October demo slipped on one person's availability.	A named demo driver, a recorded dry run, and a fallback that needs no environment.

Where the work stands

Linear project "Salesforce", 131 issues, snapshot 31 October 2026

68

Done

4 cancelled issues are not counted

6

In progress

46

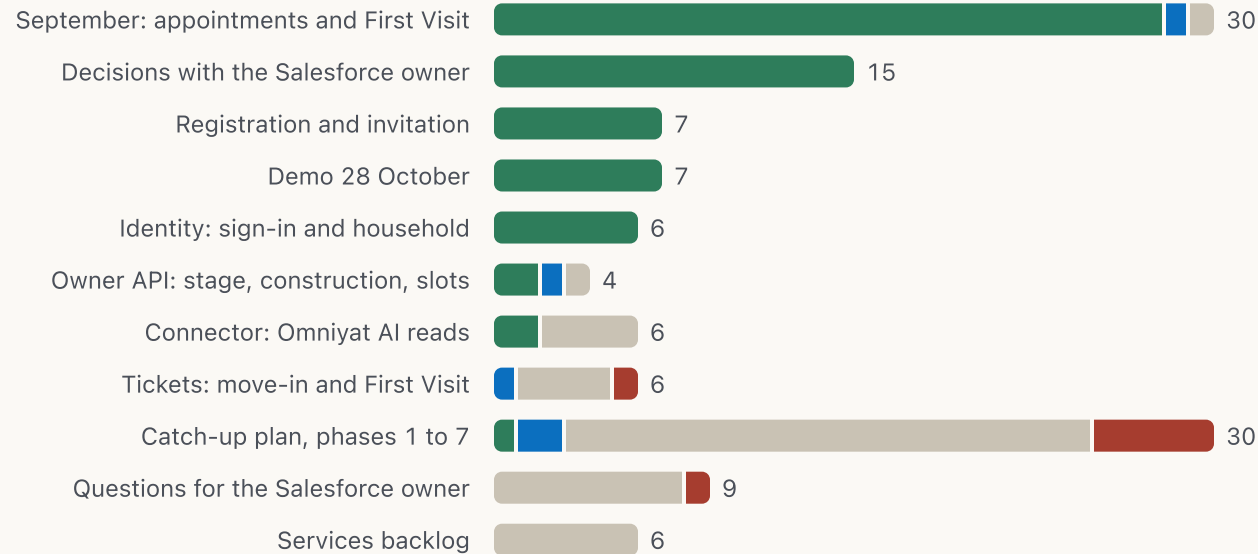
Todo

7

Blocked

Work by stream

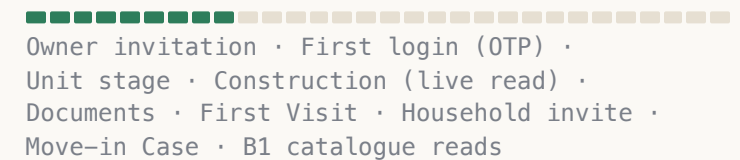
■ Done
■ In progress
■ Todo
■ Blocked



One in-progress issue sits outside the streams.

Delivery plan

9 Shipped and proven



7 Friday 6 November



9 Friday 13 November



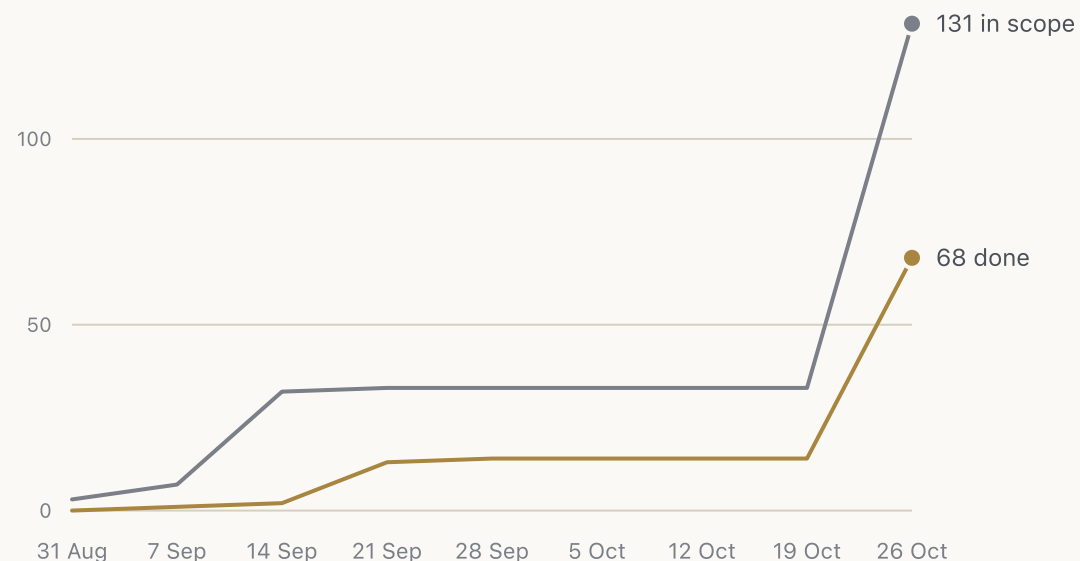
5 Blocked on an answer



Work done and effort

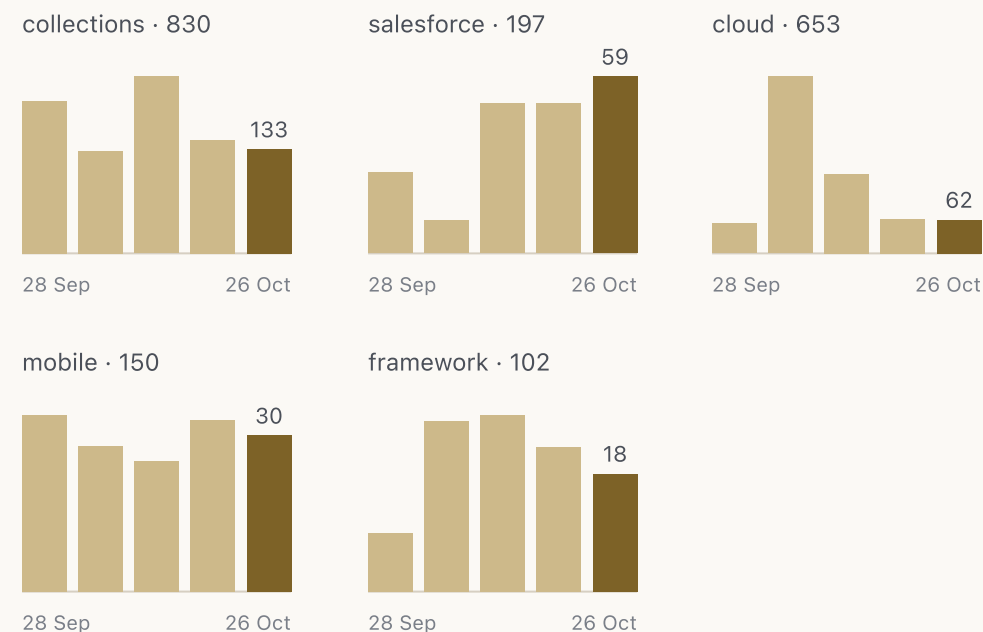
issues in the Linear project by week, and merged pull requests across the five repositories

— in scope — done



Scope jumped on 26 October when the catch-up plan and the journeys epic were written down; 54 issues closed that same week.

Merged pull requests per week



Counts from GitHub Enterprise, merged pull requests per ISO week; collections and cloud include automated pin and release-cycle pull requests. Each panel has its own scale.

Friday 6 November: the Omniyat AI owner journey

every item unblocked today, one owner each; Linear milestone "6 Nov"

Buy	First login	Before keys	Handover	Move-in	Living
A1	A2	B2, B4	D1, D2	E1	13 Nov
Item	Done when			Owner	Issue
A1 Sold-trigger Owner invitations	Proven on the current staging release; Monday’s demo is the proof			Owner API owner	OMN-1017
A2 Owner mobile OTP, company buyers	A company buyer’s primary contact logs in; country code handled			Owner API owner	OMN-1018
B2 Construction progress and files	Photos and progress come from Omniyat AI as the integration user, no editorial fallback on a demo unit			Connector owner	OMN-1020
B4 Owner document downloads	Authorised downloads through Salesforce Files on staging			Connector owner	OMN-1022
D1 Handover booking, reschedule, cancel	Eligible Owner books, moves and cancels against real appointments			Tickets owner	OMN-1027
D2 Handover Completed event	The Sales Order signal reconciles and the app moves the Owner past keys			Tickets owner	OMN-1028
E1 Move-in ticket, pet and vehicle writes	Proven in Corven with the sharing setting applied			Tickets owner	OMN-1029

Friday 13 November, and what carries no date yet

milestone "13 Nov"; blocked items start the day their answer lands

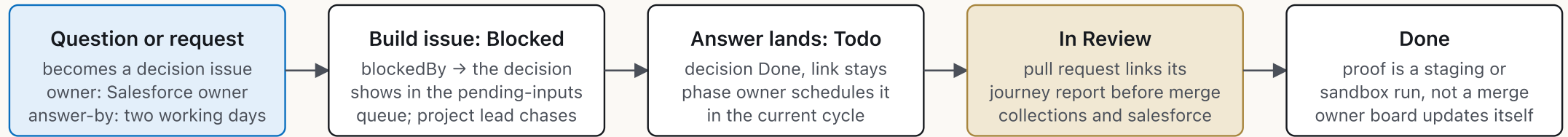
13 November	Owner	Issue
B3 Payment plan, instalments, invoices, receipts	Connector owner	OMN-1021
C1 Pre-handover entry signal	Connector owner	OMN-1023
C2 Completion notice, BCC, final area	Connector owner	OMN-1024
E2 Household relationship writes and readback	Identity owner	OMN-1030
F1 Service receiving and status mappings	Connector owner	OMN-1031
F3 Maintenance Case access and lifecycle	Connector owner	OMN-1033
G1 Existing-event notification paths	Owner API owner	OMN-1035
G2 Per-scenario notification contracts	Gus	OMN-1036
G3 Sandbox workflow states for QA	Gus	OMN-1037

Blocked	Waits on	Issue
C3 First Visit	Q2 org, appointment type, duration	OMN-1025
C4 Snag records	Q4 Onsite API date, snag source	OMN-1026
F2 Service confirmation	Q6 booking confirmation, proof of payment	OMN-1032
F4 Amenity reservations	Q5 availability, capacity, booking authority	OMN-1034
G4 Production sharing approval	CTO new-customer pre-handover data	OMN-1038

Eight Salesforce questions are open under OMN-1016, answer-by Wednesday 4 November. Each answer moves its item to Todo with its own build lead time written on the issue.

How a Salesforce request moves from Monday

one Blocked state, one link, one place to look



Rules

- There is no separate Salesforce team. The feature owner connects the feature; each component owner implements its part.
- A feature is not done because its screen is done.
- "Blocked by Salesforce" as a state is retired; a blocked issue carries a link to the decision that blocks it.
- Status lives in Linear's owner board and pending-inputs queue. No separate report.

Later, not Monday

- A CI gate that runs the relevant journey on every pull request (Phase 7). Needs sandbox capacity and data we do not have this week.
- Alignment of activity lists and the date-time shape between the service forms and Salesforce (F1).

Who does what this week

one row per person; the same names sit on the Linear owner board

Person	This week	Dates
Gus	Presents. Owns Phase 7, G2 and G3. Signs off releases and the Sunday freeze. Applies the Linear changes.	freeze Sun 12:00
Ghalib, project lead	Chases the eight Salesforce questions to an answer. Owns Phases 2, 3 and 6. Delivers B2 and B4.	Q answers Wed 4 Nov; B2, B4 Fri 6 Nov
Carl, Salesforce owner	Answers Q1 to Q8. Deploys the field and sharing changes the answers need.	Wed 4 Nov
Harry	Delivers A1 and A2. G1 next.	Fri 6 Nov; G1 Fri 13 Nov
Bhupesh	Drives the demo and the Sunday dry run. Delivers D1, D2 and E1.	dry run Sun 18:00; Fri 6 Nov
Digambar	Delivers E2. Stands by on first login during the demo.	Fri 13 Nov
Ali, QA	Runs the 19 Salesforce scenarios in cycle 9. Starts the Figma visual pass alongside.	cycle 9
Louis, Nguyen, Junaid	Keep the demo phone on the build that passed the first-login journey. Ship the revamp build to TestFlight once the backend merge lands. Fold the remaining Salesforce items into the AI front end when they land.	before Sun 18:00

Four asks

each one removes a cause from slide 9

1

Back a two-working-day answer on Salesforce decisions.

The project lead chases; the Salesforce owner answers. Without it, five items have no date.

2

Reserve the Salesforce owner's time this week for the eight open questions.

Answer-by Wednesday 4 November, so the 13 November items can start on time.

3

Accept the 6 November scope and the 13 November milestone as the plan of record.

Both are in Linear as milestones; progress is read there, not reported.

4

Approve production sharing for new-customer pre-handover data.

G4, OMN-1038. Nothing else is needed from outside the team to reach 6 November.
